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LEADING THE WAY

AN UPDATE FROM MANAGEMENT



INFRASTRUCTURE IN MOTION

How Nano Fibre UK operates across the full fibre lifecycle

313 000 + Homes installed	***97%*** Audit pass rate	***Engineers*** Cross-trained across install & repair	***Rapid*** Structured response capability	***NETWORK STEWARDSHIP*** Responsible beyond installation

WHAT DEFINES US

We install. We monitor. We restore. We prevent.

Infrastructure does not stop at deployment. It demands ongoing discipline.

Our engineers are equipped to install, diagnose, repair, and protect the network throughout its lifecycle. That continuity reduces delays, restores performance faster, and keeps customers connected.

Full-cycle capability protects the network and strengthens long-term trust.

THE SHIFT IN **EXPECTATION**

Speed built the network.
Stability sustains it.

Mature infrastructure demands discipline.

Stakeholders expect more than **deployment**. They expect **accountability.**

INSTALL	ACTIVATE	MONITOR	MAINTAIN	RESTORE	PROTECT
Precision from day one	Signal verified and stable	Performance tracked consistently	Preventative action taken early	Structured response verified completion	Long term accountability

Engineers are not split by role. They are equipped by responsibility.

Installation and remediation are not separate conversations at Nano Fibre UK.
They are part of the same operational standard.

At Nano Fibre UK, we've delivered thousands of FTTH installations across the UK. We know what it takes to properly connect a home, from clean entry points to precise terminations and stable signal levels. But we also know something important.

Go-live isn't the finish line.

It's the moment responsibility deepens.

Installation switches the connection on. Keeping it performing, through weather changes, environmental factors, and everyday use, is where long-term trust is built.

That's where Nano's edge shows.

Fibre infrastructure matures over time

Every connection starts in ideal conditions. It's tested, verified, and signed off.

But live networks move. Poles flex in the wind. Cables shift slightly. Entry points experience wear over time. Small changes can affect signal performance.
We see this every day in the field.

That's why we don't see installation as a standalone task. It's the first stage of a longer lifecycle. One that includes monitoring, maintenance, and when necessary, structured remediation.

As infrastructure matures, it requires engineers who understand how it was built in the first place.

Go-Live is not the end of delivery

In many industries, go-live marks the end of the job. In ours, it marks the beginning of stewardship.

Once a network is live, the focus shifts to protecting performance and ensuring the connection continues to do exactly what it was designed to do.

What makes Nano different is that our teams are trained across both installation and remediation. The same engineers who understand how a connection is built also understand how to diagnose and restore it when something changes.

When a fault occurs, we're not stepping into someone else's work.

Our teams already understand the standards, the structure, and the technical detail behind the connection. That reduces delays and improves resolution.

Lifecycle capability strengthens credibility

As fibre infrastructure across the UK matures, expectations are evolving.

Speed of deployment remains important. But long-term performance, accountability, and reliability are becoming just as critical.

Clients increasingly expect partners who understand the network's entire lifecycle, not just the installation phase. Nano's cross-trained teams allow us to operate across installation, maintenance, and remediation without fragmentation. That continuity strengthens accountability and improves response efficiency.

It also builds confidence with partners and customers alike.

Maintenance as maturity, not repair

We don't see maintenance as secondary work.
We see it as maturity.

Preventative checks, performance verification, structured remediation, and proactive response are all part of responsible infrastructure stewardship.

By equipping our engineers to both install and restore connections, we ensure issues can be addressed quickly and efficiently, often in a single visit.

That approach reduces disruption and protects network performance.

Nano's edge is simple.
We install with precision.
We restore with discipline.

And we take responsibility for the infrastructure long after go-live.

Because building the network is only the beginning. Protecting it is what defines us.

With responsibility that endures.

Wilhelm & Dirk